

EOI - Extension Inventory Management and Shore Base and Logistics/Transportation Management

NEW CLOSING DATE: November 26, 2009
ORIGINAL CLOSING DATE: September 01, 2009
ORIGINAL ISSUE DATE: August 18, 2009

Interested suppliers are requested to use the following references for all correspondence: ExxonMobil Ref: A2151245/ ECA

Ref: OP08

Addendum Issue Date: November 19, 2009

ExxonMobil Canada Properties

For clarity, the scope of work includes not only work for the existing Sable Project, but all future work in which ExxonMobil may engage onshore or offshore Nova Scotia, including but not limited to seismic, drilling, development and operations (including the ongoing evaluation and potential development / operation of Sable Satellites/SDLs).

Should you wish to respond to the EOI originally posted August 18, 2009, and have not previously responded, please do so by November 26, 2009 to:

Attention:

For ExxonMobil:

ExxonMobil Canada Properties
Founder's Square, P.O. Box 517
1701 Hollis Street, 11th Floor
Halifax, Nova Scotia B3J 3M8
Valerie Welesnicki
Sable Procurement
Procurement Services
Phone: (902) 490-8931
Fax: (902) 490-8949
Email - valerie.welesnicki@exxonmobil.com

For EnCana Corporation:

John Nowlan
Senior Contracts Specialist
EnCana Corporation
Deep Panuke Project

Suite 700, Founders Square
1701 Hollis Street
Halifax, Nova Scotia, Canada B3J 3M8
Phone: 902-492-5415
Fax: 902-425-2766
Email - john.nowlan@encana.com

******ORIGINAL EXPRESSION OF INTEREST REQUEST******

Interested suppliers are requested to use the following references for all correspondence: **ExxonMobil Ref: A2151245/ ECA Ref: OP08**

Issue Date: August 18, 2009

Clients and Potential Clients

ExxonMobil Canada Properties (ExxonMobil) and EnCana Corporation (and/or Single Buoy Moorings (SBM), EnCana's contractor for the long-term operations of the Deep Panuke Field) are seeking qualified contractors interested in providing the combined services of inventory management and shore base/logistics (onshore and offshore) management.

The intention is to bid this scope of work to service both the Sable and Deep Panuke Project requirements which could include, but not be limited to, onshore and offshore natural gas producing facilities located in Nova Scotia. There is the possibility that the resulting contract will allow affiliates and/or partners of ExxonMobil and EnCana Corporation (and/or SBM) or for other unnamed operators or joint ventures (including contractors and/or third parties) in eastern Canada or vicinity to access the bid services or a subset of said services.

Exxon Mobil Canada Properties

ExxonMobil Canada Properties has offshore production operations working approximately 200 kilometers off the coast of Nova Scotia. Present operations consist of a central production platform (Thebaud Platform) with four satellite platforms (Venture Platform, North Triumph Platform, Alma Platform, and South Venture Platform). Onshore operations consist of the Goldboro Gas Plant and Pt. Tupper Fractionation Facilities.

EnCana Corporation and SBM

EnCana Corporation is developing the Deep Panuke natural gas project in Nova Scotia's offshore. The Deep Panuke project involves the installation of the facilities required to produce natural gas from the Deep Panuke field, located approximately 175 kilometres

offshore Nova Scotia. The Project Production Field Center (PFC) which will contain all of the main facilities, will be located approximately 250 kilometers southeast of Halifax, approximately 47 kilometers west of Sable Island and in 44 metres water depth.

EnCana is a leading North American unconventional natural gas and integrated oil company. EnCana common shares trade on the Toronto and New York stock exchanges under the symbol ECA. For more information on EnCana, see www.encana.com.

Single Buoy Moorings Inc. (SBM) has been awarded the contracts for the provision and long-term operations of the PFC for the Deep Panuke field development.

Business Opportunities

ExxonMobil, EnCana and SBM are committed to providing opportunities for Nova Scotian and Canadian companies through employment, procurement and contracting on an internationally competitive basis, with full and fair opportunity for Nova Scotians and Canadians, and first consideration to Nova Scotians where competitive on a best total value basis. Contractors who are invited to tender will be required to complete a Canada-Nova Scotia Benefits Questionnaire, and demonstrate their commitment to and compliance with EnCana's and ExxonMobil's requirements regarding Canada-Nova Scotia Benefits, during the tender process.

General Scope of Work (more detailed scope to be provided in RFP)

There are two major components to the scope of work, but not limited to:

- a. inventory management services.
- b. shore base and logistics/transportation (onshore and offshore) management services.

Inventory Management

- Complete inventory management and warehousing services, including centralization of materials, custody management of materials and inventory rationalization and facilities to support said services (see below).
- Cross-dock and consolidation services including receipt of material, material verification, consolidation of freight and staging of materials.

- Site stores management at non-Contractor facilities including material consumption tracking and auto replenishment processes.
- Surplus disposal.

Shore Base/Logistics/Transportation (Onshore and Offshore) and Management Services

- Coordination, loading and unloading of materials on/from third party marine vessel (including all necessary equipment, consumables, containers and personnel).
- Routine delivery run to operational facilities, including hot shot deliveries within Nova Scotia.
- Long and short term storage of offshore related materials in open, closed and/or heated warehouse.

Facilities

Bidder will have the option of providing said above-noted services from the ExxonMobil owned and leased facilities (located at 1 Atlantic Street (dock) and/or 30 Atlantic Street (pipeyard)) or alternate facilities/location(s) in Nova Scotia.

Bidder is encouraged to look for ways to off-set operating cost and share expenses. Consequently, all proposals to share any ExxonMobil owned and leased facilities (specifically 1 Atlantic Street and 30 Atlantic Street) or Contractor's facilities, will be considered.

Submission Requirements

EOI respondents are required to have an implemented Quality Management System that complies with the requirement of the ISO-9000 series of Standards (or equivalent) and Safety Management System(s). Respondents are also notified that the Work carried out on both Sable and Deep Panuke projects shall comply fully with Canada Nova Scotia Offshore Petroleum Board Regulations and all other applicable legislation.

ExxonMobil and EnCana will select qualified bidders using the responses to this EOI as a guide. Any eventual list of Bidders will be posted on the EnCana websites and other industry websites such as BIDS Nova Scotia.

Vendor submissions must include the following information:

1. A completed ExxonMobil and EnCana Vendor Prequalification questionnaire which can be obtained from BIDS Nova Scotia (details on registering with BIDS Nova Scotia can be found below) or alternatively directly from the undersigned. Completion of both questionnaires shall be required;
2. Details on company experience in logistics management (minimum requirement is 5 years of relevant experience);
3. Details on company experience in inventory management (minimum requirement is 5 years of relevant experience);

Also note that qualified bidders will be asked to attend an information session(s), hosted by ExxonMobil, EnCana and SBM, (at a time and location to be advised) in Halifax and/or Dartmouth where a more detailed scope of work as well as details of ExxonMobil's current facilities will be provided.

Potential suppliers to ExxonMobil Canada Properties, EnCana Corporation and/or SBM, if they have not already done so, should register their companies by contacting BIDS Nova Scotia at:

N.S. Phone: 902-462-4824
1-800-397-0393
email: bids@istar.ca

Contractor's response to this Expression of Interest (i.e. Contractor's response to both ExxonMobil and EnCana pre-qualification questionnaires, and company experience details as requested above) shall be submitted to each of the undersigned. Contractor's EOI response must be received by ExxonMobil and EnCana on or before September 01 2009 1:00 PM Atlantic time (*now extended to November 26, 2009 - see above*). Electronic submissions are preferred. All inquiries and responses to this EOI must be clearly marked with the EOI reference numbers and are to be directed to:

Attention:
For ExxonMobil:
ExxonMobil Canada Properties
Founder's Square, P.O. Box 517
1701 Hollis Street, 11th Floor
Halifax, Nova Scotia
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Valerie Welesnicki
Sable Procurement

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