

EXPRESSION OF INTEREST (including Pre-Qualification Requirements)

Supply of Helicopter Services and Passenger Handling Facilities – Sable Project (EMCP) and Deep Panuke Project (Encana Corporation), Nova Scotia

WS# 3158932 / ECA OP24

BIDS Categories: 9356

Issue Date: July 7, 2016

Closing Date: July 21, 2016

Overview:

- ExxonMobil Canada Properties, a partnership by its managing partner ExxonMobil Canada Ltd (ExxonMobil) and Encana Corporation (“Encana”), (collectively called “the Operators”), are in the process of pre-qualifying companies who can supply helicopter services inclusive of passenger handling facilities for their offshore Nova Scotia requirements. For clarity, this Expression of Interest (EOI) includes a pre-qualification of respondents EOI submissions.
- Contractor shall provide helicopter services for the transportation of personnel, equipment and materials to and from the Operators’ offshore operations, including medevac and shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all services covered by this pending Contract shall be provided to meet all contractual and statutory requirements, codes of practice and applicable specifications (“the Services”).
- The intention is to have this scope of work cover the requirements of both the Sable Project and the Deep Panuke Project. For clarity, the scope of work includes not only the foregoing, but may include at the Operators’ discretion, future work related to minor changes to the scope of work described herein, in which the Operators may engage the Services for onshore or offshore Nova Scotia for oil and gas facilities.
- While not currently considered or planned as part of this Expression of Interest, it should be noted that the resulting Invitation to Tender (ITT) and Contract may require the inclusion of and/or extension to other operators in the area, project co-venturers, contractors and/or affiliated companies.
- For work related to the Sable and Deep Panuke Projects, the Operators support providing opportunities to Canadian, and, in particular, Nova Scotia companies and individuals, on a commercially competitive basis. Respondents expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Nova Scotia Benefits Questionnaire at the bid stage.
- The Services must comply fully with the Canada Nova Scotia Offshore Petroleum Board Regulations.
- The Operators encourage the participation of members of designated groups (women; Aboriginal peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of Services.

Scope of Work Overview:

The Services include but may not be limited to the provision of:

- Suitable Aircraft(s) (new technology);
- Hanger / Maintenance Facilities;
- Qualified personnel necessary for the proper execution of the Work (e.g. ground, maintenance, and flight crews);
- Passenger handling services:
 - Flight following;
 - Passenger check-in service and baggage handling;
 - Security screening;
 - Facilities to handle the Operators’ helicopter survival suit issuance and tracking;
 - All other associated requirements to support an offshore helicopter operation.

Additionally, the respondents will be required to have a Quality Management System that complies with the requirements of ISO9001:2000, a Safety Management System that complies with Federal HSE law and regulations, as well as Safety, Health, Environmental, and Security (SHE&S) specifications and safe work practices of ExxonMobil, Encana and their affiliates and subcontractors as appropriate. The respondents will be required to meet all technical (including Quality Management requirements) applicable to the Services that are further described below.

Minimum Technical Requirements

1. Technical capabilities demonstrating ability/qualification for the Scope of Work, e.g. personnel, equipment, facilities, and necessary resources.
2. Respondents shall have demonstrated previous experience in a similar operating environment and in carrying out work similar to that specified in this Expression of Interest.

Project Schedule

The Operators plan to issue an ITT with detailed requirements and relevant specifications, in the coming weeks. If a Contract for the Services is awarded, it is anticipated that the award will occur in Q4, 2016 or Q1, 2017.

Submission Requirements

Respondents to this Expression of Interest (including pre-qualification) **must** include the afore-mentioned reference number, as well as the following information:

1. A completed ExxonMobil Vendor SHE pre-qualification questionnaire. (Available through BIDS – see contact information below), as well as a completed Encana Pre-Qualification Questionnaire which can be obtained directly from Encana via email (see contact information below).
2. Information, including relevant previous experience, demonstrating qualification for the Scope of Work detailed above.
3. Detailed information concerning the Respondent's Health, Safety, Environment and Security, and Quality Management systems. This information will be reviewed at this pre-qualification stage and/or ITT stage of the selection process.
4. The last three (3) years of audited financial statements.
5. Information demonstrating vendor can meet minimum technical requirements detailed above
6. Completed technical questionnaire. (Available through BIDS – see contact information below.)
7. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Nova Scotia Atlantic Accord Implementation Acts, and your experience with any similar regimes in other parts of Canada or internationally. At the ITT stage, bidders will be required to indicate how they comply with the above.
8. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following where applicable
 - ii) Section 45 of the Canada-Nova Scotia Offshore Petroleum Resources Accord Implementation Act

The data submitted in response to the aforementioned questionnaires will be used to evaluate the respondent's ability (and those of preferred sub-contractors / vendors, where applicable) to perform the Services.

The evaluation will focus primarily on:

- Past safety performance
- Applicable experiences
- Project execution skills
- Available aircraft and facilities onshore
- Current capability
- Work-load
- Personnel and pilot qualifications
- Financial capacity

The Operators will evaluate this information and develop a final group of respondents who will be asked to submit formal competitive bids. The Operators reserve the right to make the final determination of which respondents will receive the Invitation to Tender (ITT) and which respondent will be awarded the final contract.

This Expression of Interest (including pre-qualification) is not a pre-qualification of respondents for other Operator work, but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between the Operators and your company, shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between the Operators and your company. All costs associated with the preparation of your response to this Expression of Interest shall be at your expense.

This Expression of Interest (including pre-qualification) may or may not result in the issuance of an ITT and may or may not result in the award of a contract. If you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders list, your company name, your designated company representative's name and business contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted, indicating that the work has been awarded to your company.

Responses must be submitted electronically by the closing date to both the ExxonMobil and Encana e-mail addresses listed below:

Sable Project
ExxonMobil Canada Properties
Attention: Tony Russell

Email: tony.russell@exxonmobil.com
Phone: (902) 496 8469

Deep Panuke
Encana Corporation
Attention: John Nowlan,
Senior Contracts Specialist
Email: john.nowlan@encana.com
Phone (902)-492-5415

Finally, potential respondents, if they have not already done so, should register with BIDS using following contact information:

Phone: 1-800-270-4611
E-mail: isabelle@bids.ca
www.bids.ca