



**ENCANA CORPORATION  
EXPRESSION OF INTEREST (EOI)**

Provision of: Analytic Laboratory Services  
EOI Reference Number: EN120  
BIDS Category: 9422, 9424, 9426  
Issue Date: February 18, 2013  
Closing Date: March 1, 2013

**Introduction**

Encana Corporation is the owner and operator of the Deep Panuke natural gas project in Nova Scotia's offshore. The project involves the installation of the facilities required to produce natural gas from the Deep Panuke field, located approximately 175 kilometres offshore Nova Scotia. Natural gas from Deep Panuke will be processed offshore and transported, via subsea pipeline, to Goldboro, Nova Scotia for further transport to market via the Maritimes & Northeast Pipeline.

Encana is a leading North American energy producer that is focused on growing its strong portfolio of diverse resource plays producing natural gas, oil and natural gas liquids. By partnering with employees, community organizations and other businesses, Encana contributes to the strength and sustainability of the communities where it operates. Encana common shares trade on the Toronto and New York stock exchanges under the symbol ECA. Further information on Encana Corporation is available on the company's website, [www.encana.com](http://www.encana.com). Further information on Deep Panuke is available at [www.encana.com/deeppanuke](http://www.encana.com/deeppanuke)

**Business Opportunities**

Encana is committed to providing opportunities for Nova Scotian and Canadian companies through employment, procurement and contracting on an internationally competitive basis, with full and fair opportunity for Nova Scotians and Canadians, and first consideration to Nova Scotians where competitive on a best value basis. Companies who have been invited to tender will be required to complete a Canada-Nova Scotia Benefits Questionnaire, and demonstrate their commitment to and compliance with Encana's requirements regarding Canada-Nova Scotia Benefits, during the tender process.

Interested firms are requested to demonstrate their capabilities and experience via a formal response to this EOI and the Prequalification Questionnaire, which can be obtained from Encana at the address provided below.

**Scope of Work**

Encana is seeking interested firms for the provision of Analytic Laboratory Services for the operations phase of the Deep Panuke Project.

The primary components of the project infrastructure include:

- A Production Field Centre (PFC) which includes a jack-up type structure including the hull and production/topside facilities, which processes sour gas to sales quality specification;
- One sales gas export pipeline 22" (nominal) tied into the onshore Maritimes and Northeast pipeline near Goldboro, Nova Scotia;
- Four subsea production wells;
- One subsea acid gas injection well; and
- Subsea flow lines and umbilicals for tie back of wells to the PFC.



Encana is the Operator of Record for the project. Encana has established long term operating contracts for the PFC and the provision of operations personnel and logistics support, however as Operator of Record, Encana will require lab analysis to facilitate reservoir engineering understanding and to meet regulatory requirements. Encana is seeking qualified firms who can provide lab services on hydrocarbon fluids produced and processed on the offshore platform.

The lab services may involve the following:

- Provision of sample bombs and sampling procedures
- Analysis of hydrocarbon gases and liquids (sweet and sour)
- Analysis of acid gas

The Work is intended to be performed at the Contractor's premises.

**Information Requested with EOI response**

Respondents are requested to provide a brief Company profile, contact details, managers and key personnel and a summary of related experience including Nova Scotia and Canadian capabilities and all data pertinent to the scope of work.

Encana will select qualified bidders using the responses to this EOI as a guide. Any eventual list of Bidders will be posted on the Encana website and other industry websites such as BIDS Nova Scotia. Encana reserves the right to select more than one Contractor to execute the above Scope of Work.

Encana is under no obligation to proceed with a Request for Quote as a result of this call for Expressions of Interest. Respondents that qualify will be invited to participate in the event Proposals are solicited.

Expressions of Interest must be received by post or email on or before March 1, 2013 1:00 PM Atlantic time.

All inquiries and Expression of Interest must be clearly marked with the EOI reference number and should be directed to:

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