

Lobbying Practice (CAN)

What is lobbying?

Lobbying is communication in any form with elected officials and certain civil servants of the federal, provincial or municipal governments (“designated public office holders”) for the purpose(s) of:

- developing or amending laws, regulations, policies, guidelines, etc.; or
- obtaining a financial benefit, such as a grant or contribution

Lobbying does not include:

- stakeholder consultations on policy proposals in an open forum that are a matter of public record;
- inquiries to gain publicly available information;
- communications relating to enforcement, interpretation, or application of any current law, regulation, directive, guideline, policy, or program; or
- submissions (either oral or written) to parliamentary or legislative committees or bodies that are a matter of public record

Who is a lobbyist?

For the purposes of this Practice, lobbyists are:

- employees and directors whose federal lobbying activities make up 20 percent or more of their duties; and
- employees and directors who undertake any provincial or municipal lobbying activities.

For the purposes of this Practice, communications between Encana staff that lead advocacy efforts on behalf of an industry association (such as the Canadian Association of Petroleum Producers) and designated public office holders, in the manner described above, also constitutes “lobbying”.

Encana also contracts Consultant Lobbyists to engage in lobbying activities on behalf of Encana. Regulatory & Government Relations is responsible for engaging such Consultant Lobbyists and monitoring these relationships. Encana **employees, contractors** and directors shall not engage Consultant Lobbyists without the prior written consent of Regulatory & Government Relations.

**Terms bolded and italicized in a policy or practice are defined in the Policies & Practices Glossary and such definitions are incorporated by reference into such policy or practice to the extent used therein.*

How must lobbying be reported?

In order to ensure that Encana is compliant with its obligations under the applicable lobbying laws, it is the responsibility of managers and other senior employees with direct reports that are engaged in lobbying to ensure that lobbying activities are reported to Regulatory & Government Relations as directed.

Regulatory & Government Relations is accountable for Encana's lobbyist registrations and associated reporting and will steward them accordingly.

Consultant Lobbyists will steward their own registrations and reporting accordingly.

For guidance concerning lobbying activities conducted in the United States, please contact Encana Oil & Gas (USA) Inc.'s Government and Stakeholder Relations.

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